

ENTREPRENEUR SPOTLIGHT

Project Outcomes:

(June 2, 2003 to September 1, 2007)

- ◆ Total Clients Assisted: **392**
- ◆ Businesses Started: **29**
- ◆ Businesses Expanded: **12**
- ◆ Jobs Created: **111**
- ◆ Businesses Retained: **5**
- ◆ Jobs Retained: **27**
- ◆ Tune-Ups of Existing Businesses: **46**

For more information about Enterprise Facilitation, contact:

Facilitator
Janet Griesel
785-364-0583 or
janetgriesel@hotmail.com

Board Chair
Jim McAnerney
785-989-3334 or
jimmary@carsoncomm.com

New Candy & Pie Shop Has a Sweet Start

All Around Sweets, which opened this month in Holton, KS, is the realization of a life-long dream for owner Kevin Rawlings. Rawlings has been making candy and pies during the holidays with his mother, Darlene, for years and is finally turning his passion for baking and candy making into a business. "I've always dreamed of having a business like this," says Rawlings of he and his wife Angie's new venture.

As the business name suggests, All Around Sweets offers something to satisfy most anyone's sweet tooth. More than 25 varieties of candy are available daily including several types of fudge, peanut butter balls, and chocolate covered cherries. A selection of fruit and cream pies are also available each day for purchase either whole or by the slice. The in-stock selection varies daily, but other varieties of pie are available by special order.

Customers are welcome to sit and enjoy their pie or candy with a cup of coffee at one of several tables. The Rawlings' also offer chili and one variety of soup for lunch each day. Cinnamon rolls are on the menu as well.



Kevin Rawlings shows off several of the fudge varieties offered in his recently opened shop, All Around Sweets.

Visitors to the shop will likely see Kevin behind the counter. He is assisted in the kitchen by his mother. And, Angie helps around her full-time job.

Kevin is a lifelong Jackson County resident and comes to business ownership after 24 years of working at the Holton Wal-Mart. "The shop is a big change," Kevin said. "But, I'm enjoying interacting with the people in the community just as I did at Wal-Mart."

While Kevin had long dreamed of having such a business, he and Angie weren't quite sure where to start and sought the help of

Enterprise Facilitator, Janet Griesel. "We knew what we wanted to do but had no direction," Kevin said. "Janet helped us put our business plan together and figure things out." "We would recommend Enterprise Facilitation to anyone considering starting a business," added Angie.

All Around Sweets is located at 317 Pennsylvania in Holton, KS. Store hours are 9 am to 6 pm Tuesday through Saturday, and Sunday pickups are available by appointment. For more information, stop by or call 785-364-3300.

Upcoming Events:

October 4, 2007

6:30 pm - Board Meeting in Nemaha County. Exact location TBA.