

# ENTREPRENEUR SPOTLIGHT

## Project Outcomes:

(June 2, 2003 to June 1, 2009)

- ◆ Total Clients Assisted: **526**
- ◆ Businesses Started: **39**
- ◆ Businesses Expanded: **14**
- ◆ Jobs Created: **151**
- ◆ Businesses Retained: **8**
- ◆ Jobs Retained: **39**
- ◆ Tune-Ups of Existing Businesses: **55**

For more information about Enterprise Facilitation, contact:

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## NE Kansas EF Small Part of an African Success Story

Last fall, Northeast Kansas Enterprise Facilitation had the pleasure of hosting Fabrice Ilunga Mujina, the first Enterprise Facilitator in Africa. Fabrice is from the city of Kamina in the Democratic Republic of the Congo. He spent a few weeks in NE Kansas as part of his Facilitator training and was able to participate in meetings with entrepreneur clients, an EF board meeting, and other day-to-day activities of an Enterprise Facilitator.

While the setting where Fabrice is working is much different than that of NE Kansas, the principles of Enterprise Facilitation are proving just as successful there. Following is one of the project's early success stories in Fabrice's own words. Bear in mind, that English is a fourth or fifth language for Fabrice.

"Mr Nsenga Tshikala has been a Business man since 1960. According to him, he has faced so many Business problems (looting, war, transportation).

In 2004, he bought a farm which has more than 100 hectares (Note: 1 hectare equals 2.47 acres). He had a farm but he couldn't have the idea on expanding his farm because the Trinity of

Management was not in place. Last year, he injected much money in his farm but the harvesting was not perfect. He came to me and asked for help. I asked him some questions:

- Who does Product? I have a guy living in Kinkuki, he is strong guy in cultivating.  
-Is he an Agronomist? No  
-Does he have a notion on Agriculture Calendar? No

I recommended him to look for an Agronomist or some one who has skill in Farming. He went to look for and found someone who was working at UMCOR NGO as an Agronomist . We went with him in his farm and see how rich his farm was. The

Agronomist made his plan for all farming activities (garden, fish pound, corn & cassava, peanut, Soya beans, sheep, goat, rabbit, chicken, fruit trees).

Mr Nsenga has the Trinity of Management in place. He can produce and market his product. He has some one to help him in Finance. This year Mr Nsenga has cultivated 6 hectares of Corn, 3 hectares of peanuts, 3 hectares of beans, 4 hectares of rice. Mr Nsenga has created 10 permanent new jobs and 15 not permanent jobs in Kamina."

We congratulate Fabrice & his project on this success and look forward to many more!



Brandee Longhofer, co-owner of Big Mike's Diner, receives a rosette and congratulations from Facilitator Janet Miller and a group of EF board members on June 2nd. Prior to the presentation, the group enjoyed a delicious dinner at Big Mike's. The Diner is located at 316 Pennsylvania, Holton, KS and has been in operation since September of 2008.

## Upcoming Events:

August 6, 2009

6:00 pm - Board Gathers for Dinner/Meeting at Cornerstone Coffee Haus, 5th & Main, Seneca, KS