

# ENTREPRENEUR SPOTLIGHT

## Project Outcomes:

(June 2, 2003 to January 31, 2008 )

- ◆ Total Clients Assisted: **418**
- ◆ Businesses Started: **31**
- ◆ Businesses Expanded: **12**
- ◆ Jobs Created: **117**
- ◆ Businesses Retained: **7**
- ◆ Jobs Retained: **32**
- ◆ Tune-Ups of Existing Businesses: **47**

For more information about Enterprise Facilitation, contact:  
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## Cottage of the Seasons to Celebrate Grand Opening

With Enterprise Facilitation's help, Melissa Noll and her mother, Karen Noll, recently purchased Room to Breathe at 507 Commercial in Atchison, KS and have renamed it Cottage of the Seasons.

Like its predecessor, the store features home & garden décor items such as fountains, wind chimes, birdhouses, and candles. But, Melissa and Karen have added lots of new inventory and their own special touches.

The pair are happy to

announce their official grand opening which is scheduled for March 6th through the 8th. In conjunction with the event the Atchison Area Chamber of Commerce will have a ribbon cutting at 12:15 pm on Friday, March 7th which will be immediately followed by Enterprise Facilitation's rosette presentation.

Melissa and Karen invite you to join with them as they celebrate this special occasion. Regular store hours are Monday - Saturday from 10 am to 5 pm but the store will



be open until 8 pm each night of the grand opening celebration.

## Area Bankers Appreciate Enterprise Facilitation

While Enterprise Facilitation's primary goal is assisting entrepreneurs, bankers in the five-county area have found it beneficial as well.

Mark Windsor, President of Exchange National Bank in Atchison, KS, said of the program, "Enterprise Facilitation helps our customers formalize their ideas and incorporate them into a business plan." He added, "As a banker, this allows me

to focus on lending rather than planning and development."

Todd Gigstad, Senior Vice President at Exchange National Bank, agreed adding, "Janet has been instrumental in helping several of our current clients develop business plans. One of these resulted in our having a half million dollar loan on our books. Another was an \$850,000 project involving both the

bank and SBA. Both borrowers were extremely grateful to have someone work with them, which allowed them to fulfill their dream of owning a small business."

Both Mark and Todd say they will continue to make referrals to Enterprise Facilitation and encouraged other area bankers to make use of the service, if they haven't already.

## Upcoming Events:

### March 6, 2008

6:00 pm - Board Meeting at the Fisher Community Center, 201 East Iowa St., Hiawatha, KS

### March 7, 2008

12:15 pm - Rosette Presentation at Cottage of the Seasons, 507 Commercial, Atchison, KS

### March 29 & 30, 2008

Enterprise Facilitation and Client Displays at the KNZA Home, Garden, & Sports Expo Fisher Community Center, 201 East Iowa St., Hiawatha, KS