

ENTREPRENEUR SPOTLIGHT

Project Outcomes:

(June 2, 2003 to January 31, 2007)

- ◆ Total Clients Assisted: **332**
- ◆ Businesses Started: **29**
- ◆ Businesses Expanded: **7**
- ◆ Jobs Created: **100**
- ◆ Businesses Retained: **4**
- ◆ Jobs Retained: **14**
- ◆ Tune-Ups of Existing Businesses: **37**

For more information about Enterprise Facilitation, contact:

Facilitator
Janet Griesel
785-364-0583 or
janetgriesel@hotmail.com

Board Chair
Jim McAnerney
785-989-3334 or
jimmary@carsoncomm.com

Countryside Home Sales of Atchison Under New Ownership with Help of Enterprise Facilitation

Jim Kesinger recently purchased Countryside Home Sales of Atchison, KS from Larry Kruger. Kruger had owned and operated the business since 1967. Countryside offers homes from Fuqua and Fleetwood as well as home parts and supplies. "We can help you build your home from the ground up," Jim explained. "From obtaining the land to put your home on, right through move in, we can expedite the process. The Fuqua and Fleetwood homes we carry are, in my opinion, some of the best built on the market." While new to manufactured homes, Jim is not a newcomer to business ownership. He owns two other businesses Kesinger Heating and Cooling and Little Jim's Wholesale Floor Covering. Despite this



Enterprise Facilitation representatives congratulate new owner Jim Kesinger at his October 2006 grand opening celebration.

experience, Jim sought assistance with the new venture from Enterprise Facilitator Janet Griesel. "Janet was very helpful in my decision to purchase the business," Jim said. "She wasted no time helping me compile three years of financial projections which helped

me decide to move forward. Janet's coaching definitely facilitated the acquisition of Countryside. She took a personal interest in me and has great pride in her work." For more information about Countryside Home Sales, call Jim at 913-367-3764 or stop by 1605 Main in Atchison, KS.

Enterprise Facilitation to Participate in Expo

Northeast Kansas Enterprise Facilitation will again participate in the KNZA Home, Garden, & Sports Expo. As at last year's Expo, Enterprise Facilitation will share their exhibit space with clients who have opened their

or received other assistance from Enterprise Facilitation. By doing so, the group hopes to both celebrate its success and further educate the public about the services it provides. The Expo is scheduled for 10 a.m. to 5 p.m. on Saturday,

March 31st and 11 a.m. to 3 p.m. on Sunday, April 1st at the Fisher Center, 201 E. Iowa, Hiawatha, KS. Plan now to attend and join in the celebration of Enterprise Facilitation's success in Northeast Kansas!

Upcoming Events:

March 1, 2007

6:30 pm - Board Meeting at the Highland Community College Wellness Center in Highland, KS