

ENTREPRENEUR SPOTLIGHT

Project Outcomes:

(June 2, 2003 to March 31, 2007)

- ◆ Total Clients Assisted: **354**
- ◆ Businesses Started: **29**
- ◆ Businesses Expanded: **7**
- ◆ Jobs Created: **100**
- ◆ Businesses Retained: **4**
- ◆ Jobs Retained: **14**
- ◆ Tune-Ups of Existing Businesses: **39**

For more information about Enterprise Facilitation, contact:

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Board Chair
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Home, Garden & Sports Expo a Success!

On March 31st and April 1st, Northeast Kansas Enterprise Facilitation participated in the KNZA Home, Garden & Sports Expo at the Fisher Center in Hiawatha, KS. EF shared the display space with eight client businesses - Absolute Home Health Care, Holton, KS; Bee Royal Products, Atchison, KS; Countryside Home Sales, Atchison, KS; For the Nations, Bern, KS; Just For Fun Computers, Hiawatha, KS; Laurie Beth's Bakery & Deli, Hiawatha, KS; Light-house Guesthouse, Hiawatha, KS; and Mainstreet Flower Shoppe, Hiawatha, KS.

Asked about his Expo experience, Jim Kesinger, owner of Countryside Home Sales, said "We had a good time and have already heard



EF board member Marian Tubach discusses Enterprise Facilitation with an Expo attendee.

from several potential customers who saw us at the Expo. Hope we're invited again next year!" The other businesses participating echoed Jim's sentiment.

EF board members that staffed the display also felt the event was a success. "Those

who stopped by the display really appreciated our work and asked good questions about EF," said board member David Key.

Thanks to those of you who stopped by to say hello or learn more about Enterprise Facilitation!

Board Training Session Scheduled

Interested in helping local entrepreneurs succeed? If so, please plan to attend a training session in Atchison on Thursday, June 7th.

The session will introduce the Enterprise Facilitation model and explain the role of community resource

board members.

The community resource board is critical to the success of Enterprise Facilitation. Board members are asked to share their networks and skills to help entrepreneur clients move their business ideas ahead.

Volunteers should love their community and desire to support local business growth. They must also be able to think outside the box and maintain client confidentiality.

Interested persons should contact Janet Griesel.

Upcoming Events:

May 3, 2007

6:00 pm - Board Meeting at the Community Center in Goff, KS